MALTBY CENTRE FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2020

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INDEPENDENT AUDITOR'S REPORT

To the Members of the Board of Maltby Centre

Opinion

We have audited the accompanying financial statements of Maltby Centre (the "Entity"), which comprise the statement of financial position as at March 31, 2020 and the statements of operations, change in net assets (deficiency) and cash flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at March 31, 2020, and its financial performance and its cash flows for the year then ended in accordance with Canadian Accounting Standards for Not-for-Profit Organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.



Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian Accounting Standards for Not-for-Profit Organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



Auditor's Responsibilities for the Audit of the Financial Statements (continued)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Secke Ross & Perryup

Chartered Professional Accountants Licensed Public Accountants Kingston, Ontario August 4, 2020

STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2020

| | 2020 | <u>2019</u> |
|--------------------------------------------------------|---------------------|---------------------|
| Assets | | |
| Current Assets | | |
| Cash | \$ 2,050,477 | \$ 1,656,516 |
| Amounts recoverable | 348,671 | 316,549 |
| Prepaid expenses and deposits (note 3) | 106,237 | 33,049 |
| | 2,505,385 | 2,006,114 |
| Capital Assets (note 4) | 2,395,336 | 2,301,175 |
| Less accumulated depreciation | 845,806 | 765,305 |
| - | 1,549,530 | 1,535,870 |
| | <u>\$ 4,054,915</u> | <u>\$ 3,541,984</u> |
| Liabilities Current Liabilities | | |
| Accounts payable and accrued liabilities (note 5) | \$ 838,907 | \$ 1,660,643 |
| Accrued vacation liability | 353,246 | 213,840 |
| Unexpended revenue - Childhood budgets and other | 290,960 | 112,947 |
| Unexpended revenue - KFL&A Planning Committee | 122,063 | 146,200 |
| Amounts payable to the Province of Ontario (note 6(b)) | 1,169,206 | 20,305 |
| | 2,774,382 | 2,153,935 |
| Deferred Capital Contributions (note 7) | 1,549,530 | 1,535,870 |
| | 4,323,912 | 3,689,805 |
| Net Assets (Deficiency) | | |
| Unrestricted (deficit) (note 8) | (359,246) | (219,840) |
| Internally restricted | 90,249 | 72,019 |
| toporten veneren . ▲ runden ni rangengenga | (268,997) | (147,821) |
| | <u>\$ 4,054,915</u> | <u>\$ 3,541,984</u> |

Commitments (note 9) Economic Dependence (note 13)

Approved on behalf of the Board:

Director Sucare grofforin. Director Shues Kingston

See accompanying notes to financial statements.

STATEMENT OF OPERATIONS

YEAR ENDED MARCH 31, 2020

| | <u>2020</u> | <u>2019</u> |
|---------------------------------------------------------|---------------------|---------------|
| Revenues | | |
| Provincial government funding (note 6(a)) | \$ 16,481,334 | \$ 16,938,707 |
| Investment and other income | 259,851 | 192,057 |
| Amortization of deferred capital contributions (note 7) | 218,095 | 265,452 |
| Services revenue | 86,703 | |
| | 17,045,983 | 17,396,216 |
| Expenses | | |
| Salaries | 7,965,957 | 8,167,059 |
| Purchased services - client related | 4,626,453 | 4,618,746 |
| Benefits | 2,058,352 | 2,128,683 |
| Building occupancy | 1,012,726 | 1,069,944 |
| Purchased services - non-client related | 298,281 | 228,142 |
| Depreciation | 218,095 | 265,452 |
| Travel | 181,332 | 229,718 |
| Office administration - information technology | 174,328 | 223,791 |
| Office administration - general | 169,956 | 131,243 |
| Training | 102,985 | 98,169 |
| Client expenses - other | 76,051 | 77,037 |
| Miscellaneous | 72,891 | 71,487 |
| Program costs | 70,346 | 78,021 |
| | 17,027,753 | 17,387,492 |
| Excess of revenues over expenses before the undernoted | 18,230 | 8,724 |
| Change in accrued vacation liability | (139,406) | 62,517 |
| Excess (deficiency) of revenues over expenses | <u>\$ (121,176)</u> | \$ 71,241 |

STATEMENT OF CHANGE IN NET ASSETS (DEFICIENCY) YEAR ENDED MARCH 31, 2020

| | | 2019 | | | | | |
|-----------------------------------------------|--------------|-----------|----------------------------------------------|--------|---------------------|---------------------|-------|
| | Unrestricted | | Internally <u>Unrestricted</u> Restricted | | v | Total | Total |
| Net assets (deficiency) at beginning of year | \$ | (219,840) | \$ | 72,019 | \$ (147,821) | \$ (219,062) | |
| Excess (deficiency) of revenues over expenses | | (121,176) | | - | (121,176) | 71,241 | |
| Interfund transfers (note 12) | | (18,230) | | 18,230 | | | |
| Net assets (deficiency) at beginning of year | <u>\$</u> | (359,246) | \$ | 90,249 | <u>\$ (268,997)</u> | <u>\$ (147,821)</u> | |

See accompanying notes to financial statements.

STATEMENT OF CASH FLOW

YEAR ENDED MARCH 31, 2020

| | <u>2020</u> | <u>2019</u> |
|--------------------------------------------------|--------------|---------------------|
| Cash flow from (used in) operating activities | | |
| Excess of revenues over expenses | \$ (121,176) | \$ 71,241 |
| Items which do not involve cash | | |
| Depreciation expense | 218,095 | 265,452 |
| Amortization of deferred capital contributions | (218,095) | (265,452) |
| | (121,176) | 71,241 |
| Changes in non-cash working capital balances | | |
| Amounts recoverable | (32,122) | (80, 480) |
| Prepaid expenses and deposits | (73,188) | (9,602) |
| Accounts payable and accrued liabilities | (821,736) | 403,459 |
| Accrued vacation liability | 139,406 | (62,517) |
| Amounts payable to the Province of Ontario | 1,148,901 | (522,745) |
| Unexpended revenue - Childhood Budgets and Other | 178,013 | 46,171 |
| Unexpended revenue - KFL&A Planning Committee | (24,137) | (23,063) |
| | 393,961 | (177,536) |
| Cash flow used in investing activities | | |
| Purchase of capital assets | (231,755) | (730,116) |
| Cash flow from financing activities | | |
| Deferred capital contributions received | 231,755 | 730,116 |
| Net increase (decrease) in cash | 393,961 | (177,536) |
| Cash at beginning of year | 1,656,516 | 1,834,052 |
| Cash at end of year | \$ 2,050,477 | <u>\$ 1,656,516</u> |

MALTBY CENTRE NOTES TO FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2020

1. Purpose of the Organization

Maltby Centre is incorporated without share capital under the laws of Ontario. It is a registered charity and is exempt from income taxes under the Canadian Income Tax Act. The agency's objectives are to offer a broad range of services and supports that are responsive to the mental health and autism needs of children, youth and families in the counties of Frontenac, Hastings, Prince Edward, Lanark, Lennox and Addington and Leeds and Grenville.

2. Significant Accounting Policies

The financial statements were prepared in accordance with Canadian Accounting Standards for Not-for-Profit Organizations and include the following significant accounting policies:

(a) Revenue Recognition

The agency follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred.

Unrestricted contributions are recognized as revenue when received or receivable, provided that the amounts to be received can be reasonably estimated and collection is reasonably assured.

(b) Capital Assets

Capital assets are recorded at cost. Amortization is provided on a straight-line basis using the following useful lives:

| Vehicles | 10 years |
|------------------------|---------------------|
| Furniture and fixtures | 7 years |
| Computer hardware | 3-5 years |
| Leasehold improvements | over the lease term |

(c) Deferred Capital Contributions

Deferred capital contributions represent financial assistance received for the purchase of capital assets. This financial assistance is deferred and amortized to income on the same basis as the related capital assets.

(d) Financial Instruments

Financial instruments are initially recognized at fair value and then subsequently at amortized cost. Interest revenue and other income is recognized in the statement of operations in the period in which the income is earned.

NOTES TO FINANCIAL STATEMENTS (continued)

YEAR ENDED MARCH 31, 2020

2. Significant Accounting Policies (continued)

(e) Government Funding

The agency is funded primarily by the Ontario Ministry of Children, Community and Social Services ("MCCSS") and the Ontario Ministry of Health and Long-Term Care ("MOHLTC"). These financial statements reflect the funding arrangements approved by the Province of Ontario for the year ended March 31, 2020.

From time to time, the agency receives funding that permits the agency to disburse funds to clients and their families for specific purposes, with the requirement that the recipients subsequently provide evidence that funds were spent in accordance within agreed upon parameters. If funds were not spent appropriately by the recipient or reconciliations are not provided within specific timelines, the agency will recover all or part of the funds provided. Funds disbursed under such agreements are recorded as expenses as they are disbursed, with recoveries (if any) recognized as a reduction in expenses once the recoveries are quantified with reasonable precision and collection is reasonably assured.

(f) Use of Estimates

The preparation of financial statements in conformity with Canadian Accounting Standards for Not-for-Profit Organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

Significant estimates in these financial statements include collectibility of amounts recoverable, the rates used for amortization of capital assets and the balance of the amount repayable to the Province of Ontario. The agency bases its estimates of amortization rates on historical experience and various other assumptions that it believes to be reasonable. Amounts repayable to the Province of Ontario representing the cumulative excess of funding received over expenditures, may be adjusted by the results of reconciliations performed by the agency. Any adjustments arising from changes in these estimates are recorded when the changes occur.

NOTES TO FINANCIAL STATEMENTS (continued)

YEAR ENDED MARCH 31, 2020

3. Prepaid Expenses and Deposits

Included in prepaid expenses and deposits at March 31, 2020 is a non-refundable deposit in the amount of \$82,113 (2019 - \$Nil) paid to an external supplier for implementation costs associated with digital health record services. In accordance with an arrangement signed March 19, 2020, the agency would be obligated for monthly subscription fees in the amount of approximately \$11,000 plus applicable sales taxes once the system was fully implemented in November of 2020. The agreed upon minimum term of the arrangement was three years. Subsequent to year-end, the arrangement was terminated.

4. Capital Assets

| | | 2020 | | | | | 2019 |
|------------------------|-------------|-----------------------|----|-----------|-------------|-----------|-----------------|
| | | | Ac | cumulated | | | |
| | | Cost Amortization Net | | | | | Net |
| Furniture and fixtures | \$ | 159,490 | \$ | 99,454 | \$ | 60,036 | \$ 82,820 |
| Computer hardware | | 666,125 | | 484,173 | | 181,952 | 120,240 |
| Vehicles | | 80,813 | | 17,218 | | 63,595 | 36,547 |
| Leasehold improvements | | 1,488,908 | | 244,961 |] | 1,243,947 | 1,296,263 |
| | <u>\$</u> 2 | 2,395,336 | \$ | 845,806 | \$ 1 | 1,549,530 | \$ 1,535,870 |

5. Accounts Payable and Accrued Liabilities

Included in accounts payable and accrued liabilities are the following government remittances owing:

| | 2020 | 2019 |
|----------------------------|---------------|-----------------|
| Trade payables - operating | \$ 372,904 | \$ 439,383 |
| Accrued wages | 365,507 | 419,176 |
| Accrued expenses | 100,496 | 65,428 |
| Trade payables - capital | - | 730,227 |
| Workers' compensation | - | 6,429 |
| | \$ 838,907 | \$ 1,660,643 |

NOTES TO FINANCIAL STATEMENTS (continued)

YEAR ENDED MARCH 31, 2020

6. Provincial Government Funding

The agency has service contracts with MCCSS and MOHLTC. A reconciliation report summarizes by service all of the revenues and expenditures incurred, and identifies any resulting surplus or deficit relating to the service contracts.

(a) A breakdown of the funding and expenditures for the current year, by program, is as follows:

| | | Ministry Net | | Surplus/ | |
|-------------------------------------|----|--------------|----|--------------|-----------------|
| | - | Funding | - | Expenditures | (Deficit) |
| Children & Youth Mental Health | | | | | |
| Services: | | | | | |
| Brief | \$ | 936,092 | \$ | 936,092 | \$ - |
| Counselling/Therapy | | 2,432,441 | | 2,411,824 | 20,617 |
| Crisis | | 178,108 | | 178,108 | - |
| Family/Caregiver Skills | | 106,109 | | 106,109 | - |
| Access Intake | | 581,804 | | 581,804 | - |
| Intensive | | 1,688,881 | | 1,688,881 | - |
| Service Coordination | | 120,433 | | 120,433 | - |
| Specialized Consultation | | 181,257 | | 181,257 | - |
| Targeted Prevention | | 116,251 | | 116,251 | - |
| Lead Agency | | 274,590 | | 270,947 | 3,643 |
| Youth Outreach Worker | | 80,100 | | 82,491 | (2,391) |
| SNAP | | 471,400 | | 483,439 | (12,039) |
| Autism Programs and Services: | | | | | |
| Autism Intervention Program | | 8,767,140 | | 7,712,730 | 1,054,410 |
| School Support Program | | 569,024 | | 578,215 | (9,191) |
| Other ASD Supports | | 35,800 | | 35,800 | - |
| Autism Family Support Coordinator | | 414,600 | | 417,876 | (3,276) |
| Other Programs: | | | | | |
| Community Capacity | | 95,600 | | 95,600 | - |
| Community Enhancement | | 33,334 | | 33,334 | - |
| Complex Special Needs | | 559,330 | | 551,858 | 7,472 |
| Court Worker Program | | 96,096 | | 97,461 | (1,365) |
| Court Ordered Assessments Sec 34 | | 43,750 | | 29,750 | 14,000 |
| COVID-19 | | | | 2,829 | (2,829) |
| | | 17,782,140 | | 16,713,089 | 1,069,051 |
| Less: allocated to deferred capital | | | | | |
| contributions | | 231,755 | | 231,755 | _ |
| | \$ | 17,550,385 | \$ | 16,481,334 | \$ 1,069,051 |

NOTES TO FINANCIAL STATEMENTS (continued)

YEAR ENDED MARCH 31, 2020

6. **Provincial Government Funding (continued)**

(b) A summary of the amounts outstanding at year-end is as follows:

| | <u>2020</u> | <u>2019</u> |
|---------------------------------------|------------------|-------------|
| Surplus repayable, fiscal 2018/2019 | \$ 20,305 \$ | 20,305 |
| Unspent DFO funding, fiscal 2018/2019 | 79,850 | - |
| Surplus repayable, fiscal 2019/2020 | <u>1,069,051</u> | - |
| | \$1,169,206 \$ | 20,305 |

7. Deferred Capital Contributions

8.

The changes in the deferred capital contributions balance are as follows:

| | <u>2020</u> | <u>2019</u> |
|-------------------------------------------|---------------------|---------------------|
| Balance at beginning of year | \$ 1,535,870 | \$ 1,071,206 |
| Contributions received | 231,755 | 730,116 |
| Amounts recognized in revenue | (218,095) | (265,452) |
| Balance at end of year | \$ 1,549,530 | \$ 1,535,870 |
| Deficiency | | |
| The deficit is composed of the following: | | |
| | <u>2020</u> | <u>2019</u> |
| Unfunded vacation liability | \$ (353,246) | \$ (213,840) |
| Other | (6,000) | (6,000) |
| | <u>\$ (359,246)</u> | <u>\$ (219,840)</u> |

Under the terms of the agency's operating agreement with the Province of Ontario, expenditures to staff for vacation pay are eligible for funding only when the expenditures are actually paid. Under Canadian Accounting Standards for Not-for-Profit Organizations, the agency recognizes the expense and liability associated with vacation pay as staff members earn it. Consequently, the component of the agency's deficit relating to accrued vacation results from the timing difference between the recognition of the expense and the recognition of the funding revenue. It is the agency's expectation that the vacation pay owing to staff will be funded through its operating agreements, though this is contingent on the eventual timing of the expenditures and the consent of the Province of Ontario.

NOTES TO FINANCIAL STATEMENTS (continued)

YEAR ENDED MARCH 31, 2020

9. Commitments

The agency is committed to annual rent payments under lease agreements for premises occupied as follows:

| | Ap | proximate | |
|----------------|-----|------------|-------------------|
| Location | Ann | ual Rental | <u>Expiry</u> |
| Hyperion Court | \$ | 430,975 | May 31, 2036 |
| Amherstview | \$ | 46,833 | July 31, 2021 |
| Sydenham | \$ | 26,450 | December 31, 2022 |

The agency entered into a long-term facility lease at Hyperion Court effective June 1, 2016 with a term of twenty years. The terms of the lease include payments for leasehold improvements financed by the landlord. Base rent for the arrangement is fixed for the first five years of the lease at \$7 per square foot, following which there will be an increase for each five year period thereafter up to a rate of \$7.95 per square foot for the final period. The agency's share of operating costs associated with the properties, where applicable, are not included in the figures above.

10. Pension Plan

The agency makes contributions to a defined benefit plan administered by Healthcare of Ontario Pension Plan ("HOOPP") for union and non-union employees. Because HOOPP is a multi-employer pension plan, the agency does not recognize any share of the pension plan surplus or deficit. At December 31, 2019, the plan had a surplus of \$20.6 billion, whose benefits are shared by the hospitals and other contributing institutions and their employees. Contributions to the plan made during the year by the agency on behalf of its employees amounted to \$707,462 (2019 - \$707,324) and are included as an expense in the statement of operations.

11. Financial Risks

(a) Fair Values

The carrying amounts for cash, amounts recoverable, accounts payable and amounts payable to the Province of Ontario approximate their fair values because of the short-term nature of these instruments.

(b) Credit Risk

The agency is exposed to credit risk in the event of non-performance by counterparties in connection with its amounts recoverable and its cash balances. Cash balances are maintained with Canadian chartered banks while amounts recoverable are generally composed of balances owing from various federal, provincial or municipal governments or their respective agencies. The maximum exposure to credit risk of these assets is the carrying amount noted on the statement of financial position.

NOTES TO FINANCIAL STATEMENTS (continued)

YEAR ENDED MARCH 31, 2020

11. Financial Risks (continued)

(c) Liquidity Risk

Liquidity risk is the risk that the agency will encounter difficulty meeting obligations associated with financial liabilities. The agency is exposed to this risk mainly in respect of its accounts payable and amounts payable to the Province of Ontario.

Unless otherwise noted, it is management's opinion that the agency is not exposed to significant market, interest or currency risks arising from its financial instruments. There have been no significant changes to these risks from the prior year, and no significant changes are expected in the near future.

12. Interfund Transfers

The agency's board of directors approved the transfer of certain donations received during the course of the year from the unrestricted fund to the internally restricted fund.

13. Economic Dependence

The agency is economically dependent on the Province of Ontario for the majority of its operating funding. The agency does not at this time have a signed operating agreement for the fiscal year ending March 31, 2021 nor for any subsequent fiscal years.

14. Comparative Figures

Certain comparative figures have been restated in order to conform to the financial statement presentation adopted for the current year.